

Message Text

UNCLASSIFIED POSS DUPE

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45

ACTION COME-00

INFO OCT-01 EA-11 ISO-00 TRSY-11 AEC-11 AID-20 CEA-02

CIAE-00 CIEP-02 DODE-00 EB-11 FEA-02 FPC-01 H-03

INR-10 INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01

SAM-01 SCI-06 SP-03 SS-20 STR-08 DRC-01 /151 W

----- 022850

R 230840Z APR 74

FM AMEMBASSY SAIGON

TO SECSTATE WASHDC 3982

INFO AMEMBASSY BANGKOK

CINCPAC

AMCONSUL HONG KONG

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY PHNOM PENH

AMEMBASSY SINGAPORE

UNCLAS SAIGON 5270

E.O. 11652: N/A

TAGS: ENRG, VS

SUBJECT: SECOND ROUND TENDER DOCUMENTS PICKED UP

REF: SAIGON 4561 AND 5067

CINCPAC FOR POLAD

SUMMARY

REPRESENTATIVES OF 32 OIL FIRMS PICKED UP TENDER DOCUMENTS FOR SECOND ROUND OF OFFSHORE BIDDING FOR OIL CONCESSIONS. DEADLINE FOR SUBMISSION BIDS IS 1600 HOURS MAY 20. END SUMMARY.

1. REPRESENTATIVES OF 32 OIL FIRMS PICKED UP TENDER DOCUMENTS ON APRIL 20. TWO FIRMS, HUSKY OIL AND TESORO PETROLEUM OF TEXAS (LATTER QUALIFYING BY MAIL BEFORE DEADLINE) WERE NOT UNCLASSIFIED UNCLASSIFIED

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REPRESENTED. TENDER DOCUMENTS DUE AT 1600 HOURS MAY 20.

2. AFTER BRIEF WELCOMING ADDRESS BY MTI CUONG, EXECUTIVE DIRECTOR OF NATIONAL PETROLEUM BOARD (NPB) TRAN VAN KHOI, EXPRESSED HOPE THAT COMING LOS CONFERENCE WOULD BE HELPFUL IN RESOLVING PROBLEM OF DISPUTED AREAS. HE REMINDED REPRESENTATIVES THAT GVN DOES NOT RECOGNIZE BOUNDARIES ESTABLISHED BY NEEIGHBORING COUNTRIES. IT IS UP TO OIL FIRMS WHETHER THEY WISH TO SUBMIT TENDERS FOR BLOCKS IN DISPUTED AREAS.

3. KHOI STATED THAT EVALUATION OF BIDS WILL BE BASED ON THE FOLLOWING FACTORS:

A) EXPLORATION AREA

B) PROPOSED FIELD EXPLORATION EXPENDITURES FOR FIRST FIVE-YEAR PERIOD

C) SIGNATURE BONUS

D) EDUCATION FUND

E) DISCOVERY AND PRODUCTION BONUSES

F) OTHER SPECIAL OFFERS.

EXPLORATION EXPENDITURES AND SIGNATURE BONUS WILL BE GIVEN THE MOST WEIGHT.

4. COMBINATION BIDS AND JOINT BIDS ARE ACCEPTABLE ACCORDING TO KHOI. JOINT BIDS MAY INCLUDE FIRMS NOT ON LIST OF QUALIFYING COMPANIEES. LATTER MUST, HOWEVER, SUBMIT DOCUMENTS TO NPB FOR ITS PRO FORMA APPROVAL. IN ANY EVENT, OPERATOR MUST BE FIRM ON ORIGINAL QUALIFYING LIST.

MARTIN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: OFFSHORE DRILLING, DOCUMENTS, PETROLEUM CONCESSIONS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 23 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974SAIGON05270
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740094-1082
From: SAIGON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740421/aaaaaslb.tel
Line Count: 94
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: SAIGON 4561 AND 5067
Review Action: RELEASED, APPROVED
Review Authority: kellerpr
Review Comment: n/a
Review Content Flags:
Review Date: 11 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 SEP 2002 by BryanSD>; APPROVED <27 DEC 2002 by kellerpr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SECOND ROUND TENDER DOCUMENTS PICKED UP
TAGS: ENRG, VS, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005